

Agne Latozaite

PRODUCT DEVELOPER & MERCHANDISER

To whom it may concern within PALM ANGELS Production Department

Born and raised in Vilnius, Lithuania, but moved to Denmark at the age of 18 to pursue my dream of working in fashion. I have always been interested in the behind the scenes of the collection creation and therefore I decided to apply for a buying/merchandising apprenticeship program in Bestseller A/S - the biggest retail/wholesale fashion company in Denmark. In more than 6,5 years I have gained a wide spectrum of knowledge consisting of sourcing, development, merchandising, supplier relations, retail/wholesale support and more. I discovered the creative part of the job to be highly appealing to me and therefore I put a lot of my focus there. The different positions within the company challenged and developed me not only as a professional, but also as a person. For example in 2019 I became a first mover in the company considering product development and sourcing within the brand in cooperation with the suppliers in Far East. The position allowed me to create new and progressive routines, which helped to optimize the workflow and the resources within the merchandising/design department.

As a person who is always striving for more progress, I decided to shake-up the well-known routine and moved to Milan to study a Master in Fashion Collection Management at Accademia del Lusso, which I graduated the 20th of September with 110 L. The Master course helped me to expand my knowledge as in my future career I am focusing on luxury fashion segment, which has always had my interest. For my final graduation I have created a minimal unisex collection (UN)DONE - from the concept development to the realization of the garments. The garments are made of dead-stock materials such as bi-stretch jersey, scuba, nylon and satin - please check it on www.agnelatozaite.com.

My primary focus was jersey and French terry garments, but I possess an overall knowledge and workflow considering collection development. I am experienced in working under multiple deadlines and with multiple projects at a time. Through the previous positions I have gained great organizational skills considering aspects such as ensuring On Time In Full production delivery performances through a consistent follow-up routine and close dialogue with the suppliers, securing the correct lead-times and monitoring the production flow. Keeping good supplier relations was the most exciting part of my previous job, as my goal is to bring best collections to life and I believe it can only be done by a close teamwork.

People describe me as a goal-oriented and open person, who is passionate, enthusiastic and self-motivated. I see myself as a straightforward person, and I thrive in a progressive and fast-paced environment.

Thank you for your time - looking forward to hearing from you.

Best regards,
Agne Latozaite